

2012-23-08

Welcome to Solar Weekly Insight, presenting the most important developments in the global solar industry, ranging from significant industry trends, policies, research, and new technologies to markets and pricing.

This week's edition focuses on the continuing trade war between USA and China that may spread to other regions, PV modules price decline and the negative quarterly results of PV manufacturer Trina Solar. Good news comes from IBM and Solar Frontier who developed an 11.1% efficiency CZTS cell.

### **Solar trade war: MOFCOM rules against U.S. state policies, IPVEA comes out against EU tariffs, CSE accuses U.S. of sabotaging Indian PV industry**

This week saw more action in the ongoing trade war between the U.S. and China, which threatens to spread to other regions.



MOFCOM issued its final ruling that six state-level U.S. renewable energy policies violate WTO and GATT rules. [More](#)

Meanwhile, the IPVEA has formally stated its position against of EU tariffs on Chinese PV products, following a petition filed by SolarWorld at the European Commission in July 2012. [More](#)

And finally, India's Centre for Science and the Environment (CSE) has accused the United States of killing the Indian PV manufacturing industry by using UN climate funds to subsidize its exports of thin-film modules. CSE says that the U.S. is using the same tactics that it accuses China of. [More](#)

*MOFCOM has ruled that the subsidies violate GATT, WTO rules*

### **MS Research: PV module prices fall 2.4% in July 2012**



IMS Research has released the latest PV module pricing data, finding that global PV module prices fell 2.4% in July 2012 alone, reversing an increase in June 2012. [More](#)

"PV module prices enjoyed a rare period of stability in June, but are once again under pressure as demand in a number of core markets has weakened in the second half of the year," commented IMS PV Group Senior Analyst Sam Wilkinson.

*Picture left: Q-Cells PV module. IMS Research notes that prices from Western PV module manufacturers fell the most at over 5%*

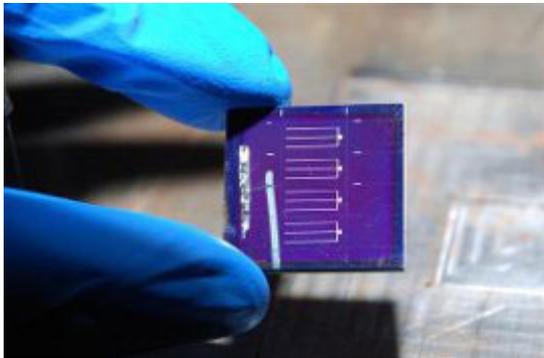
## Trina Solar posts heavy losses in 2Q 2012



In its 2Q 2012 financial results released this week, Trina Solar reported a drop in revenues, a -23% operating margin and a net loss of USD 92.1 million. The company's results were impacted by both the ongoing collapse in PV prices and large provisions for accounts receivables and inventory write-downs. [More](#)

*Picture left: Trina Solar reported heavy charges during the quarter related to inventories and doubtful recovery on accounts receivable*

## IBM, Solar Frontier develop 11.1% efficiency CZTS cell



This week, IBM has revealed that in collaboration with partners including Solar Frontier, it has produced a copper zinc tin cell with a world record efficiency of 11.1%. The companies note that CZTS technology depends upon elements much more readily available than other technologies. [More](#)

*Picture left: Copper zinc tin thin film solar cell*

## Promotion>

**Hot Summer Deal for Addressing Solar Industry Stakeholders on solarserver.com. Now is the time - Save 50%!**

For a limited time we are offering a **50,000 page impressions (PI) run of site (ROS) campaign** on solarserver.com **with a special 50% discount:**

<b>Banner Size</b>	<b>Full Rate (50,000 PI)</b>	<b>Discounted Rate (50,000 PI)</b>
Full Size Banner	\$ 2,400	\$ 1,200
Leaderboard	\$ 3,000	\$ 1,500
Skyscraper	\$ 3,000	\$ 1,500
Medium Rectangle	\$ 3,000	\$ 1,500

Please feel free to contact us immediately if you are interested in taking advantage of this special discounted campaign: [sales@solarserver.com](mailto:sales@solarserver.com); Phone: +49 (0)7121-69681-32

**Learn more about [solarserver.com](http://solarserver.com):**

[Download our 2012 Media Kit](#)

[Subscribe to our Newsletter](#) "Solar Weekly Highlights" **for free!**

Awarded with the prestigious European Solar Media Price 2010, Solar Server is reaching more than 3 million visitors per year.

The [Daily Solar Industry News](#) provider is generating 800,000 page impressions per month, and heading the independent solar website ranking Top 50 Solar.

Offer ends Friday, August 31st, 2012. Minimum purchase is 50,000 PI.

Thanks for your interest in the Solar Weekly Insight. Stay posted for next week's industry highlights.

For free subscription, registration and recommendation please visit: [www.solarserver.com/registration](http://www.solarserver.com/registration)

Follow Solar Server on twitter like over 2,600 solar stakeholders do: <http://twitter.com/solarserver>

**Solar Server: The Gateway to Solar Power  
around the world:** [www.solarserver.com](http://www.solarserver.com).

**Solar Daily Insight: Breaking news at:**  
<http://www.solarserver.com/solar-magazine/solar-news.html>

**Publisher:**

**Heindl Server GmbH**  
Kaiserstraße 137  
D - 72764 Reutlingen

Tel.: +49 (0)7121-69681-30  
Fax: +49 (0)7121-69681-38

Register of corporations-Nr:  
HRB 382398 Handelsregister des Amtsgerichts  
Stuttgart

CEO / Editor in Chief: Rolf Hug;  
[rolf.hug@solarserver.de](mailto:rolf.hug@solarserver.de)

**Solarserver North America Representation**  
One Embarcadero Center, Suite 1060  
San Francisco, CA 94111

Toll-Free: + 1 877 SUN 7077  
or +1 877 786 7077  
Fax: +1 415 627 9169

For recommendation / registration please visit  
[www.solarserver.com/registration](http://www.solarserver.com/registration)

***We respect your privacy.*** If you do not like to  
receive future e-mails from us, please opt-out by  
sending an e-mail with re "no newsletter" to:  
[info@solarserver.de](mailto:info@solarserver.de)